



ACCESS ZG

CUSTOMER INFORMATION SHEET

Thank you for showing an interest in Access ZG - an international supply chain, freight and logistics management company, specialising in connecting with China & APAC markets.

COVID supply chain disruptions and then increased geopolitical disruptions to international trade have permanently changed the international logistics landscape by demonstrating an increased risk profile. This profile includes international freight operators regularly manipulating freight rates opportunistically. There's extreme volatility in international freight contract and spot rate pricing. Access ZG's 'Indicators from Asia Freight Forwarders' which monitors shipping container freight rate pricing between Asia and Australia showed 9 out of 12 months in 2025 recording a 20% + change from the previous month.

Developing international supply chain control is the logistics theme of the decade and a principle that underpins Access ZG's range of services.

About

Access ZG is an international supply chain, freight and logistics management company, specialising in connecting with China & APAC markets. Access ZG gets its name from the initials 'Zhong Guo' which means China in Chinese. Access ZG began with accessing the China market and has since expanded to other APAC markets.



International Freight Sales Agency / Rep

- Authorised sales representative for Asia based best in class freight providers
- Access to a suit of Asia based international ocean & air freight providers with best specific Asia - Oceania route options
- Go direct to overseas freight providers with more transparency instead of via a local freight forwarder / shipping agent
- Get overseas logistics providers that have best overseas APAC markets with Oceania service & cost value proposition
- Replicate being treated in the same way as Asian business' are treated by Asia based freight providers. Avoid extra margin being applied as Asian freight providers often do for overseas customers / overseas local freight forwarders that consignees use, as opposed to with their Asian customers
- Unless agreed to for specific customised services, there are no fees paid to Access ZG, i.e. no cost to using Access ZG
- See the '5 value- add' advantages below

More detail:

International trade participants can go direct to overseas freight providers instead of via a local freight forwarder / local shipping agent. This results in more control and transparency.

Access ZG is an authorised sales representative for multiple overseas best in class freight providers. Access ZG works with this network of partner providers as they have some of the best service - cost value propositions for specific routes / specific aspects of the international supply chain.

With Access ZG's international freight sales service get treated overseas as if you're a local Asian exporting business. Treated the same as Asian based business' are treated with Asian based freight providers without extra margin added.



Freight forwarder / shipping line offices overseas as the export country have the the price setting and container space availability advantage. Logistics offices locally have limited information about what's really going on overseas regarding specific issues relevant to you. Get deep overseas at the source resources, connections and insights via Access ZG's partner best in class freight providers.

International logistics & supply chain management services

Consulting and / or outsourcing aspects of the international supply chain to subject matter specialists:

- International freight spot & contract rates advisory and facilitation
- Limiting international freight volatility & minimising supply chain disruptions
- International freight and supply chain integration & control
- Asia based staff that shop around / source best providers for international freight FCL / ULD
- Outsourcing aspects of international supply chain / freight management (reduce staffing hours)
- Overseas procurement
- Support during periods of international supply chain disruptions
- China / APAC product market access
- Other advisory / support around your parameters & needs

A 'Service Offering Sheet' will be provided prior to any engagements, making clear the services to be offered & pricing.



5 Value-Adds

Access ZG comparison with the traditional model of international freight via local freight forwarder

Resources & Expertise

- APAC specialist with the network & connections
- Work experience & connections in Asia: been there, know the logistics environment

Overseas Reach

- Have multiple overseas provider options; each with their own best in class strengths
- Get direct access to resources on the ground overseas

Closer Coordination

- Be on same page with suppliers / supplier's logistics provider with logistics providers that are on the ground overseas and speak the same language

Visibility

- Local freight forwarder uses their overseas office / overseas agent, which is a layer you don't see. Directly see what's happening overseas behind the scenes

Change Freight Providers

- International freight arranged via local freight forwarder has greater barriers to make quick changes than controlling this yourself



Founder of Access ZG

Jeff has the advantage of having lived in Asia, knows the local logistics style & cultural business environment. He remained during harsh COVID lockdowns, whilst China was largely shut off from the world, building connections, partners & knowledge, for your benefit.

CONTACT

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